# "SECTION 102 - BIDDING REQUIREMENTS AND CONDITIONS

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Prequalification of Bidders. Prospective bidders shall be capable of performing the work for which they are bidding.

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In accordance with HRS Chapter 103D-310, the Department may require any prospective bidder to submit answers to questions contained in the 'Standard Qualification Questionnaire For Prospective Bidders On Public Works Contracts' furnished by the Department, properly executed and notarized, setting forth a complete statement of the experience of such prospective bidder and its organization in performing similar work and a statement of the equipment proposed to be used, together with adequate proof of the availability of such equipment. Whenever it appears to the Department, from answers to the questionnaire or otherwise, that the prospective bidder is not fully qualified and able to perform the intended work, the Department will, after affording the prospective bidder an opportunity to be heard and if still of the opinion that the bidder is not fully qualified to perform the work, refuse to receive or consider any bid offered by the prospective bidder. All information contained in the answers to the questionnaire shall be kept confidential. Questionnaire so submitted shall be returned to the bidders after serving their purpose.

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No person, firm or corporation may bid where (1) the person, firm, or corporation, or (2) a corporation owned substantially by the person, firm, or corporation, or (3) a substantial stockholder or an officer of the corporation, or (4) a partner or substantial investor in the firm is in arrears in payments owed to the State or its political subdivisions or is in default as a surety or failure to do faithfully and diligently previous contracts with the State.

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102.02 Contents of Proposal Forms. The Department will furnish prospective bidders with proposal forms posted in HlePRO stating:

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(1) The location,

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(2) Description of the proposed work,

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(3) The approximate quantities,

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(4) Items of work to be done or materials to be furnished,

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(5) A schedule of items, and

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(6) The time in which the work shall be completed. Papers bound with or attached to the proposal form are part of the proposal. The bidder shall not detach or alter the papers bound with or attached to the proposal when the bidder submits its proposal through HlePRO.

Also, the bidder shall consider other documents including the plans and specifications a part of the proposal form whether attached or not.

#### 102.03 (Unassigned)

 **102.04 Estimated Quantities.** The quantities shown in the contract are approximate and are for the comparison of bids only. The actual quantity of work may not correspond with the quantities shown in the contract. The Department will make payment to the Contractor for unit price items in accordance with the contract for only the following:

(1) Actual quantities of work done and accepted, not the estimated quantities; or

**(2)** Actual quantities of materials furnished, not the estimated quantities.

The Department may increase, decrease, or omit each scheduled quantities of work to be done and materials to be furnished. When the Department increases or decreases the estimated quantity of a contract item by more than 15% the Department will make payment for such items in accordance with Subsection 104.06 - Methods of Price Adjustment.

**102.05** Examination of Contract and Site of Work. The bidder shall examine carefully the site of the proposed work and contract before submitting a proposal.

By the act of submitting a bid for the proposed contract, the bidder warrants that:

(1) The bidder and its Subcontractors have reviewed the contract documents and found them free from ambiguities and sufficient for the purpose intended;

(2) The bidder and its workers, employees and subcontractors have the skills and experience in the type of work required by the contract documents bid upon;

 (3) Neither the bidder nor its employees, agents, suppliers or subcontractors have relied upon verbal representations from the Department, its employees or agents, including architects, engineers or consultants, in assembling the bid figure; and

93 94		(4) docui	The basis for the bid figure is solely on the construction contract ments.
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96 97	work.		the bidder warrants that the bidder has examined the site of the its investigations, the bidder acknowledges satisfaction on:
98 99		(1)	The nature and location of the work;
100 101 102		(2)	The character, quality, and quantity of materials;
102 103 104		(3)	The difficulties to be encountered; and
104 105 106		(4)	The kind and amount of equipment and other facilities needed;
107		Subs	urface information or hydrographic survey data furnished are for the
108	hidde		venience only. The data and information furnished are the product of
109			nent's interpretation gathered in investigations made at the specific
110			These conditions may not be typical of conditions at other locations
111			project area or that such conditions remain unchanged. Also,
112			ound at the time of the subsurface explorations may not be the same
113			when work starts. The bidder shall be solely responsible for
113			s, deductions, or conclusions the bidder may derive from the
115		•	information or data furnished.
116	Subsu	iiiac <del>e</del> i	information of data furnished.
117		If the	Engineer determines that the natural conditions differ from that
117	origin		nticipated or contemplated by the Contractor in the items of
119	_	•	the State may treat the difference in natural conditions, as falling
120			eaning of Subsection 104.02 – Changes.
121	VVICIIIII	1110 111	Carming of Cabbootion 104.02 Changes.
122	102.0	6 P	reparation of Proposal. The submittal of its proposal shall be on
123			hed by the Department. The bidder shall specify in words or figures:
124	1011113	idiiiio	ned by the Department. The bidder shall speeling in words or figures.
125		(1)	A unit price for each pay item with a quantity given;
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127		(2)	The products of the respective unit prices and quantities
128		(2)	The products of the respective unit phoes and quantities
129		(3)	The lump sum amount; and
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131		(4)	The total amount of the proposal obtained by adding the amounts
132		` '	e several items.
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134		The	words and figures shall be in ink or typed. If a discrepancy occurs
135	hetwe		e prices written in words and those written in figures, the prices written
136			all govern.
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When an item in the proposal contains an option to be made, the bidder shall choose in accordance with the contract for that particular item. Determination of an option will not permit the Contractor to choose again.

The bidder shall sign the proposal properly in ink. A duly authorized representatives of the bidder or by an agent of the bidder legally qualified and acceptable to the Department shall sign, including one or more partners of the bidder and one or more representatives of each entity comprising a joint venture.

When an agent, other than the officer(s) of a corporation authorized to sign contracts for the corporation or a partner of a partnership, signs the proposals, a 'Power of Attorney' shall be on file with the Department or submitted with the proposal. Otherwise, the Department will reject the proposal as irregular and unauthorized.

The bidder shall submit acceptable evidence of the authority of the partner, member(s) or officer(s) to sign for the partnership, joint venture, or corporation respectively with the proposal. Otherwise, the Department will reject the proposal as irregular and unauthorized.

**102.07 Irregular Proposals.** The Department may consider proposals irregular and may reject the proposals for the following reasons:

(1) The proposal is a form not furnished by the Department, altered, or detached:

**(2)** The proposal contains unauthorized additions, conditions, or alternates. Also, the proposal contains irregularities that may tend to make the proposal incomplete, indefinite, or ambiguous to its meaning;

(3) The bidder adds provisions reserving the right to accept or reject an award. Also, the bidder adds provisions into a contract before an award;

(4) The proposal does not contain a unit price for each pay item listed except authorized optional pay items; and

**(5)** Prices for some items are out of proportion to the prices for other items.

**(6)** If in the opinion of the Director, the bidder and its listed subcontractors do not have the Contactor's licenses or combination of Contractor's licenses necessary to complete the work.

Where the prospective bidder is bidding on multiple projects simultaneously and the proposal limits the maximum gross amount of awards that the bidder can accept at one bid letting, the proposal is not irregular if the limit on the gross amount of awards is clear and the Department selects the awards that can be given.

**102.08 Proposal Guaranty.** The Department will not consider a proposal of \$25,000 or more unless accompanied by:

- (1) A deposit of legal tender; or
- (2) A valid surety bid bond, underwritten by a company licensed to issue bonds in the State of Hawaii, in the form and composed, substantially, with the same language as provided herewith and signed by both parties; or
- (3) A certificate of deposit, share certificate, cashier's check, treasurer's check, teller's check, or official check drawn by, or a certified check accepted by and payable on demand to the State by a bank, savings institution, or credit union insured by the Federal Deposit Insurance Corporation (FDIC) or the National Credit Union Administration (NCUA).
  - (a) The bidder may use these instruments only to a maximum of \$100.000.
  - **(b)** If the required security or bond amount totals over \$100,000 more than one instrument not exceeding \$100,000 each and issued by different financial institutions shall be acceptable.
  - **(c)** The instrument shall be made payable at sight to the Department.
  - **(d)** Proposal Guaranty listed in (1) and (3) shall be in its original form, and shall be received at the Contracts Office, Department of Transportation, 869 Punchbowl Street, Honolulu, Hawaii 96813 before the bid deadline.

In accordance with HRS Chapter 103D-323, the above shall be in a sum not less than 5% of the amount bid.

**102.09 Delivery of Proposal.** The bidder shall submit the proposal in HIePRO. Bids received after said due date and time shall not be considered. Original bid documents do not have to be submitted. Award will be made based on proposals submitted in HIePRO.

227 228 229 230	<b>102.10 Withdrawal or Revision of Proposals.</b> A bidder may withdraw or revise a proposal after the bidder submits the proposal in HlePRO. Withdrawal or revision of proposal must be completed before the time set for the receiving of bids.
<ul><li>231</li><li>232</li><li>233</li></ul>	102.11 Public Opening of Proposals. Not applicable.
234 235	<b>102.12 Disqualification of Bidders.</b> The Department may disqualify a bidder and reject its proposal for the following reasons:
236 237	(1) Submittal of more than one proposal whether under the same or

- **(1)** Submittal of more than one proposal whether under the same or different name.
  - (2) Evidence of collusion among bidders. The Department will not recognize participants in collusion as bidders for any future work of the Department until such participants are reinstated as qualified bidders.
  - (3) Lack of proposal guaranty.

- (4) Submittal of an unsigned or improperly signed proposal.
- **(5)** Submittal of a proposal without a listing of subcontractors or containing only a partial or incomplete listing of subcontractors.
- **(6)** Submittal of an irregular proposal in accordance with Subsection 102.07 Irregular Proposals.
- (7) Evidence of assistance from a person who has been an employee of the agency within the preceding two years and who participated while in State office or employment in the matter with which the contract is directly concerned, pursuant to HRS Chapter 84-15.
- (8) Suspended or debarred in accordance with HRS Chapter 104-25.
- (9) Failure to complete the prequalification questionnaire, if applicable.
- (10) Failure to attend the mandatory pre-bid meeting, if applicable.
- **102.13 Material Guaranty.** The successful bidder may be required to furnish a statement of the composition, origin, manufacture of materials, and samples.
- **102.14** Substitution of Materials and Equipment Before Bid Opening. See Subsection 106.13 for Substitution Of Materials and Equipment After Bid Opening.

(A) General. When brand names of materials or equipment are specified in the contract documents, they are to indicate a quality, style, appearance, or performance and not to limit competition. The bidder shall base its bid on one of the specified brand names unless alternate brands are qualified as equal or better in an addendum. Qualification of such proposed alternate brands shall be submitted via email to the Contact person listed in HlePRO for the solicitation and also post a question in HlePRO under the question/answer tab referencing the email with the request. The request must be posted in HlePRO no later than 14 calendar days before the bid opening date, not including the bid opening date

An addendum will be issued to inform all prospective bidders of any accepted substitution in accordance with Subsection 102.17 – Addenda.

- (B) Statement of Variances. The statement of variances must list all features of the proposed substitution that differ from the contract documents and must further certify that the substitution has no other variant features. The brochure and information submitted shall be clearly marked showing make, model, size, options, and any other features requested by the Engineer and must include sufficient evidence to evaluate each feature listed as a variance. A request will be denied if submitted without sufficient evidence. If after installing the substituted product, an unlisted variance is discovered, the Contractor shall immediately replace the product with a specified product at no increase in contract price and contract time.
- **(C)** Substitution Denial. Any substitution request not complying with the above requirements will be denied.

## 102.15 Preferences.

(A) Preference for Hawaii Products. The bidder's attention is directed to Sections 103D-1001 and 103D-1002, HRS and Subchapter 1, Chapter 124, Subtitle 11 of Title 3, HAR which provide preferences for Hawaii Products. According to Section 103D-1002, HRS, the bidder may examine the Hawaii Products List at the State Procurement Office, State Office Building, 1151 Punchbowl Street, Honolulu, Hawaii 96813.

If a product listed in the Hawaii Products List is available and meets project specifications, such product will be designated in the contract documents as a qualified product which may be used in the performance of the project.

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If the bidder intends to claim preference for products on the Hawaii Product List and such is not listed, the bidder shall immediately notify the Contracts Office, Department of Transportation, so the Engineer may take corrective or other appropriate actions.

It is further understood by the bidder that if the bidder elects to furnish qualified Hawaii Products, and is awarded the contract, then fails to use such products or meet the requirements of such preference, the bidder shall be subject to the statutory penalties, provided in HRS Chapter 103D-1002, and such other remedies as may be available to the State.

For the purpose of determining the lowest bid price only, the provisions of HRS Chapter 103D-1002 shall apply. Any contract awarded or executed in violation of HRS Chapter 103D-1002 shall be void and no payment shall be made on account of such contract.

**(B)** Preferences for Apprenticeship Programs. In accordance with ACT 17, SLH 2009 – Apprenticeship Program, a 5% bid adjustment for bidders that are parties to apprenticeship agreements pursuant to Hawaii Revised Statutes (HRS) Section 103-55.6 may be applied to the bidder's price for evaluation purposes. These procedures apply to public works projects with estimated cost of \$250,000 or more and entered into under the provisions of HRS Chapter 103.

The following provisions apply to this Apprenticeship Program.

#### (1) Definitions

- (a) "Apprenticeable trade", HRS Section 103-55.6 (c), shall have the same meaning as 'apprenticeable occupation' pursuant to Hawaii Administrative Rules (HAR) Section 30-1-5.
- **(b)** "Department" means the department of labor and industrial relations.
- **(c)** "Director" means the director of labor and industrial relations.
- (d) "Employ" means the employment of a person in an employer-employee relations.
- **(e)** "Governmental body" means as defined in HRS Section 103D-104.

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- **(f)** "Party to an apprenticeship agreement" means party to a registered apprenticeship program with the department of labor and industrial relations.
- **(g)** "Preference" means the 5% by which the qualified bidder's offer amount would be decreased for evaluation purposes.
- **(h)** "Public work" shall be as defined in HRS Section 104-2 and HAR Section 12-22-1.
- (i) "Registered apprenticeship program" means a construction trade program approved by the department pursuant to HAR Section 12-30-1 and Section 12-30-4.
- (j) "Sponsor" means an operator of an apprenticeship program and in whose name the program is approved and registered with the department of labor and industrial relations pursuant to HAR Section 12-30-1.
- **(k)** Offeror Entity/bidder submitting a proposal to undertake a project.
- (I) Procurement Officer Director of Transportation or his authorized representative.

#### (2) Qualification Procedures

- (a) Any bidder seeking the preference must be a party to an apprenticeship agreement registered with the department at the time the offer is made for each apprenticeable trade the bidder will employ to construct the public works projects for which the offer is being made.
  - 1. The apprenticeship agreement shall be registered and conform to the requirements of HRS Chapter 372.
  - 2. Subcontractors do not have to be a party to an apprenticeship agreement for the bidder to obtain the preference.
  - 3. The bidder is not required to have apprentices in its employ at the time of submittal of an offer to qualify for the preference.

404	(b)	The department shall:
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406		1. Develop and maintain a list of construction
407		trades in registered apprenticeship programs which
408		conform to HRS Chapter 372; and
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410		2. Electronically post the list; including any
411		amendments, on the department website
412		(http://labor.hawaii.gov)
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414	(c)	Bidder is responsible to comply with all submission
415	require	ements for registration of its apprenticeship program
416	before	requesting a preference.
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418	(d)	Bidder shall provide a certification by the sponsor of
419	the re	spective registered apprenticeship programs covering
420	the re	evant trade(s) for the public works project.
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422	(e)	Certification Form 1 issued by the department shall
423	includ	e:
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425		<b>1.</b> Contractor information;
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427		<b>2.</b> Solicitation reference;
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429		<b>3.</b> Trade(s);
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431		<b>4.</b> Date and name of apprenticeship program;
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433		5. Signature of authorized training coordinator or
434		training trust fund administrator certifying that the
435		contractor is a participant in the program, and that the
436		program is registered with the department;
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438		6. Contract information for sponsor's authorized
439		representative signing the form;
440		Topicoomian organization,
441		7. Number of apprentices enrolled in the program,
442		number who successfully completed the
443		apprenticeship program in the past 12 months,
444		including whether the contractor is signatory to a
445		collective bargaining agreement for that trade, or if
446		not, provide for attachment of a copy of the
447		agreement between the contractor and the program.
448		agreement between the contractor and the program.
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449 450	(3)	Solicitation Procedures.
450 451		(a) If the NTB indicates that this project is covered by this
451 452		(a) If the NTB indicates that this project is covered by this preference, and the offer is less than \$250,000 this
453		preference will still be applicable in determining the lowest
454		bidder.
455		bluder.
456		<b>(b)</b> A claim for this preference must include the following:
457		(b) A claim for this preference must include the following.
458		1. Allow bidder seeking to claim the preference to
459		state the trades the bidder will employ to perform the
460		work;
461		WOIK,
462		2. For each trade to be employed to perform the
463		work, the bidder shall submit a completed signed
464		original Certification Form 1 verifying participation in
465		an apprenticeship program registered with the
466		department.
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468		3. The Certification Form 1 shall be authorized by
469		an apprenticeship sponsor of the department's list of
470		registered apprenticeship programs. The
471		authorization shall be an original signature by an
472		authorized official of the apprenticeship sponsor; and
473		от поставания в по
474		4. The completed Certification Form 1 for each
475		trade must be submitted by the bidder with the offer.
476		Previous certifications shall not apply unless allowed
477		by the solicitation.
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479		(c) Upon receiving <i>Certification Form 1</i> , the procurement
480		officer will verify with the department that the apprenticeship
481		program is on the list of apprenticeship programs registered
482		with the department. If the programs are not confirmed by
483		the department, the bidder will not qualify for the preference.
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485	(4)	Evaluation and Contract Award
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487		(a) If the bidder certifies participation in an apprenticeship
488		program for each trade which will be employed by the bidder
489		for the project, the procurement officer shall apply the
490		preference and decrease the bidder's total bid amount by
491		five per cent (5%) for evaluation purposes.
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- **(b)** Should the bidder qualify for other statutory preferences (for example, Hawaii products), all applicable preferences shall be applied to the bidder's price.
- **(c)** The contract amount shall be the original offer amount, exclusive of any preference; the preference is only for evaluation purposes.
- (d) Any claims challenging a bidder's representation that the bidder is a participant in an apprenticeship program(s) as claimed, shall be submitted to the procurement officer. The procurement officer will refer the challenge to the department of labor and industrial relations who shall investigate any such claims and shall make a determination.

### **(5)** Contract Administration

- (a) For the duration of a contract awarded utilizing the apprenticeship preference, the contractor shall certify each month that work is being conducted on the project, that it continues to be a participant in the relevant apprenticeship program for each trade it employs.
- **(b)** Monthly certification shall be made on *Monthly Certification Form 2* prepared and made available by the department, be a signed original by the respective apprenticeship program sponsors authorized official, and submitted by the contractor with its monthly payment requests.
- **(c)** Should the contractor fail or refuse to submit its monthly certification forms, or at any time during the construction of the project, cease to be a part to a registered apprenticeship agreement for each apprenticeable trades the contractor employs, or will employ, the contractor will be subject to the following sanctions:
  - 1. Withholding of the requested payment until the required form(s) are submitted;
  - 2. Temporary or permanent cessation of work on the project, without recourse to breach of contract claims by the contractor; provided the agency shall be entitled to restitution for nonperformance or liquidated damages claims; or

**3.** Proceed to debar or suspend pursuant to HRS Section 103D-702.

(d) If events such as "acts of God," acts of a public enemy, acts of the State or any other governmental body in its sovereign or contractual capacity, fires, floods, epidemics, freight embargoes, unusually severe weather, or strikes or other labor disputes prevent the contractor from submitting the certification forms, the contractor shall not be penalized as provided herein, provided the contractor completely and expeditiously complies with the certification process when the event is over.

This subsection shall not apply when its application will disqualify the State from receiving federal funds or aid.

- **(C)** Preference for Recycled Products. Recycled Products shall not apply to this project.
- **(D)** Evaluation Procedures and Contract Award. For bid evaluation, the Engineer will evaluate the bids by applying the applicable preferences selected by the bidders according to the contract. The Engineer will base the calculations for adjustments upon the original bid prices offered. If more than one preference applies, the evaluated bid price shall be the sum of the original bid price plus applicable preference adjustments.

If a bidder has designated use of a Hawaii Product and fails to provide the product, the contract will become void and no payments will be made.

The Engineer will award the contract to the responsible bidder submitting the responsive bid with the lowest evaluated bid price. The contract amount of the contract awarded shall be the original bid price offered exclusive of any preference.

**102.16** Certification for Safety and Health Program for Bids in excess of \$100,000. In accordance with HRS Chapter 396-18, the bidder or offeror, by signing and submitting this proposal, certifies that a written safety and health plan for this project will be available and implemented by the notice to proceed date for this project. Details of the requirements of this plan may be obtained from the State Department of Labor and Industrial Relations, Occupational Safety and Health Division (HIOSH).

102.17 Addenda. documents. Addenda bidders via HlePRO. documents. The term specifications and othe the bid opening except	to the bid docur Each addendures and requirements or bid and contract	ments will be m shall be a nts of the bia at documents	e provided to an addition t d documents ) cannot be c	I to all prospective on to the contract ents (i.e. drawings,	
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**END OF SECTION 102**